**Imamali Rasool Shaikh**

Ebrahim Manzil , Uttam Nagar

Near lekha Farm , kivale

Dehu Road, Pune-412101

***Mobile:*  +91** **8550992772**   
 *email*: 99alis@gmail.com

**Objective**

To work with reputed company and spend my career for growth of company.

Seeking responsible position which:

* Will utilize my education and provide me with varied experience as well as trainee.
* Offers a high level of challenge, responsibility and opportunity for continued career growth.

**Educational Qualification**

|  |
| --- |
| **Qualification          Year              Board/University         Institute                               Class** |
|  |
| M.com 2010-2011          Pune      Dr. Arvind B Telange College Second class |
|  |
| B.Com                   2007-2008        Pune      Dr. Arvind B Telange College   Pass class |
|  |
| 12th                      2004-05            Maharashtra      Camp Education Society First class  Pass class |
|  |
| 10th                        2001-02 Maharashtra St.Jude School               Pass class |

**Work experience**

* Working with ICICI BANK LTD. From 7Th Dec 2011 To 29th Sep 2014
* Axis Securitis And Sales Ltd. From 8th Feb 2010 To 6th Dec.2011

| **Job profile: ICICI BANK LTD at pune (07th DEC 2011 to till Date)**  **Position : Officer (CASA)** |
| --- |

* Making Cold Calling & Generating Leads.
* Responsibility for achieving monthly sales target.
* Promotional activity at various events (campening).
* Cross selling other product like FD, Li, Auto Loan, Home Loan, Personal Loan, KCC Loan, KKV, Credit Card and Demat trading account.
* Gold Loan & Agriculture Loan Process
* Handling/supporting customer queries to close sales.
* Handling corporate salary accounts.

| **Job profile: Axis Securities and Sales Ltd at pune (08th FEB 2010 to 06th DEC 2011)**  **Position : Senior Business Executive** |
| --- |

* Demat and online trading account opening.
* Cross selling other product like Saving Account
* Co-ordination of all operational activity in order to account opening in time.
* To meet the customer (Existing and new) and maintain relation with them.
* Customer satisfaction through online and offline interaction trouble shooting and revenue generation.

**Summary of Qualification**

* Ability to comprehensively understand the business process & objectives.
* Excellent understanding of project issues, ability to work independently as well as a part of team.
* Excellent Communication Skills (both oral and written).
* Good team player. Creative and innovative.
* Strong convincing skills. Deeply committed and Professional attitude.

**Personal Details**

Name : **Imamali Rasool Shaikh**

Date of Birth : **17th July 1986**

E-mail id : **99alis@gmail.com**

Marital Status : **Un Married**

Language Known : **English, Hindi and Marathi**

Nationality : **Indian**

**DECLARATION:**

I hereby declare that the information furnished above is true to the best of my knowledge.

**Place: PUNE                                                                                 Imamali Rasool Shaikh**

**Date:**